



The Economic Impact of Environmental Sustainability Practices in the Hospitality Sector: A Global Review with Policy Implications for Pakistan

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Citation: Waseem, K., (2025). The Economic Impact of Environmental Sustainability Practices in the Hospitality Sector: A Global Review with Policy Implications for Pakistan. *The Lahore Journal of Economics*, 30 (2), 99–126.
<https://doi.org/10.35536/lje.2025.v30.i2.a4>

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Abstract: This paper explores the economics of environmental sustainability practices in the hospitality industry, focusing on the operational efficiency of hotels, cost-effectiveness, and return on investment (ROI), with a specific focus on the emerging market in Pakistan. Results indicate that green retrofits, including LED lighting and HVAC optimization, deliver average energy savings of 25-40 percent, payback periods of 1-5 years, and internal rate of return (IRR) of 18. Food-waste minimization systems, such as Winnow and Leanpath, have a 7:1 ROI in two years, and water recycling systems reduce consumption by 20-30 percent in less than four years. Hotels that operate sustainably worldwide show reduced operating costs by up to 30 percent and premium rates of 5-15 percent, based on customer willingness to pay higher rates in environmentally conscious hotels. The article presents a combination of comparative ROI modeling, policy SWOT analysis, and cross-regional benchmarking to assess the feasibility and scalability of green investments. By linking economic indicators to environmental performance, this research confirms that sustainability practices are not only environmentally advantageous but also economically strategic.

Keywords: Pakistan, remittance inflow, policy impact, Covid-19, panel data.

JEL Classification: E22, F64, O13.

Paper type: Research paper

Conflict of interest:

The authors declare no conflict of interest.

Funding:

There is no funding for this research.

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1. Introduction and Literature

Environmental sustainability in hotels is critical because the hospitality sector is economically important but resource-intensive. Globally, tourism contributed about USD 5.8 trillion (□6.1% of GDP) in 2021 (Yusoff et al., 2020), supporting hundreds of millions of jobs. However, hotels consume large amounts of energy, water, and materials, generating substantial waste and greenhouse gas (GHG) emissions (Wood, 2013). For example, tourism’s carbon footprint grew from 3.9 to 4.5 Gt CO₂ between 2009 and 2013 (Uyar, et al., 2020), with accommodation accounting for roughly 6% of tourism’s emissions (□324 MtCO₂) (Tranfield and Smart, 2003). On a planetary scale, hotels contribute about 1% of global CO₂ emissions (Kholijah, 2024). In Pakistan, the hotel industry is a key economic sector (□7% of GDP and 3.85 million jobs (Sharma and Kumar, 2021) but also has a large environmental footprint (Sharma and Kumar, 2021). As a result, there is growing interest in “green” hotel practices that reduce energy and water use and waste.

Implementing sustainability practices often yields economic benefits (ROI and savings) that can offset upfront costs. Multiple studies across regions report that “green” measures improve profitability and efficiency. For example, a novel modeling study in UK hotels demonstrated significant cost–benefit gains from energy and water efficiency measures (Damigos et al., 2023). In Poland, Kusa et al. (2023) found that hotel “greening” (e.g., lower energy and water use, waste recycling, renewable investments) significantly improved performance (Pelikanova et al., 2021). Similarly, Shahzady (2023) showed that Pakistani eco-hotels saw higher guest satisfaction and financial performance after adopting green practices, with eco-conscious guests willing to pay premium rates and operations benefiting from lower utility bills (Paul & Criado, 2020). In general, analyses indicate that sustainable investments in hospitality have short payback periods (often 3–6 years) and strong internal rates of return (IRR). For instance, an Indonesian hotel retrofit (insulating walls, adding windows, etc.) cut energy use by 12% and yielded an IRR of ~13.6% (5.5-year payback) (Sadiq et al., 2022). In the United States, sustainable hotel projects have seen even higher returns: a Hampton

Inn case achieved an 18% ROI with a 6-year payback (Yüksek & Kalyoncu, 2021), and Hyatt Maui reported similar figures (Paciarotti et al., 2022). In Australia, mandatory energy ratings (NABERS) helped hotel owners save AUD 870 million (~USD 600 million) in energy costs and avoid 6 million tonnes of CO₂ (Uyar et al., 2020). Table 1 summarizes key literature on hospitality sustainability, showing study focus, methods, and findings.

“Consumers who are willing to pay to stay at green hotels would accept a premium of around 5%.” Consumers often value green hotels, accepting room rate premiums of ~5% (Perera et al., 2025). Many hotels capitalize on this: over 80% of hotels worldwide now implement energy-saving measures, ~63% have waste-reduction programs, and ~85% have food-waste prevention strategies (Yusoff et al., 2020). Demand for green practices, along with savings on utilities, translates into new revenue and cost reductions (Wood, 2013; Yigitcanlar and Cugurullo, 2020). For example, the Sustainable Hospitality Alliance reports that a hotel project achieved an 18% ROI and a 6-year payback by installing efficient HVAC, LED lighting, and solar PV, with lifetime electricity savings of ~USD 410,000 (Serrano et al., 2021). Similarly, simple water conservation (e.g., upgrading cooling towers and restroom fixtures) can have dramatic effects: Hyatt Regency Atlanta cut water use by 35% (36 million gallons) and saved \$1 million per year in utility costs (Ogunnaike et al., 2022). In that case, adding a \$12,000 condensate-recovery system paid back in six months (ROI >200%) [14]. These examples illustrate that sustainability investments can be self-financing through reduced utility bills and enhanced market appeal (Wood, 2013; Yigitcanlar et al., 2020).

This paper surveys global hospitality sustainability practices (e.g., energy efficiency, waste management, green certifications, etc.) and examines their economic impacts – including cost reductions, ROI, profitability, and customer willingness-to-pay. This article places particular emphasis on developing countries (e.g., South Asia) and both the luxury and budget hotel sectors. Finally, challenges and policy implications for Pakistan’s hospitality industry were analyzed, drawing on global best practices.

2. Methodology

A systematic literature search was conducted, focusing on publications from 2018–2025 in hospitality and sustainability, using databases such as Scopus, Web of Science, and publisher platforms (e.g.,

Elsevier, Springer, MDPI). Search terms included “sustainable hospitality,” “hotel energy efficiency,” “green hotel economics,” etc. Peer-reviewed journal articles, conference papers, and authoritative reports were included. Case studies of major hotel chains (Marriott, Hilton, Accor, etc.) and industry reports (e.g., by Deloitte, Sustainable Hospitality Alliance) were included as real-world examples. From the gathered literature, we extracted data on sustainability initiatives (technology, programs) and on economic outcomes (costs, savings, ROI, consumer behavior). The analysis synthesized quantitative results (e.g., percent savings) and qualitative findings to build a comprehensive picture of trends and impacts across regions and hotel types.

In addition to peer-reviewed literature and international industry reports, the country-specific data used in Table 2 and Figures 2–4 were sourced from published reports, industry reports, and hotel CSR reports. Adoption status of technologies and certifications in Pakistan was obtained from official hotel websites and sustainability/technology provider websites, and was supplemented with direct phone verification with hotel engineering or sustainability departments.

Fig 1: Methodology Flowchart

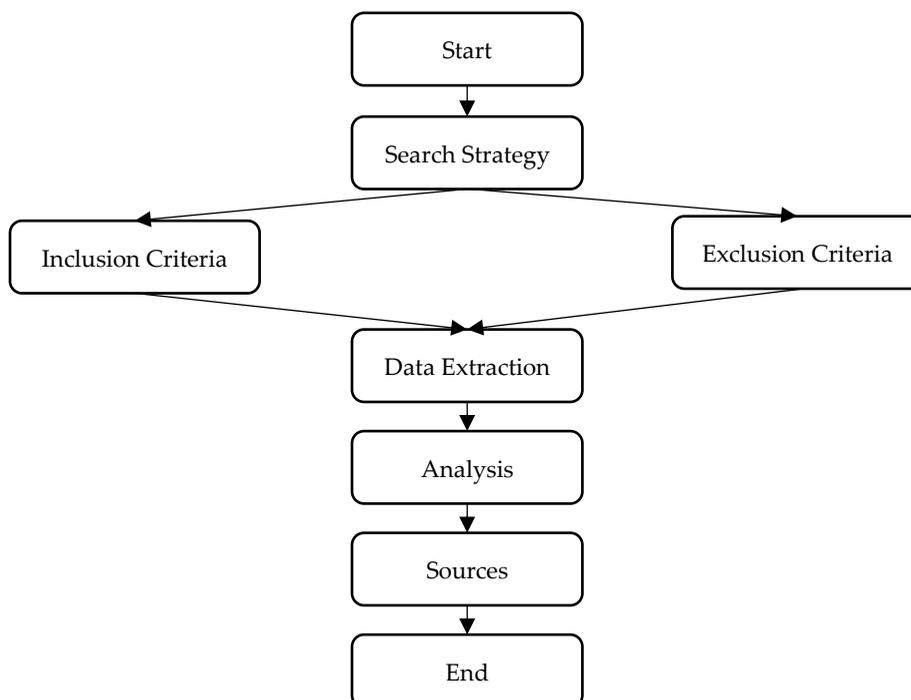


Table 1: Selected Studies on Hospitality Sustainability (cost benefit and ROI focus)

Author(s)	Location & Sector	Focus & Method	Key Findings (economic/sustainability impact)
(Makoondlall and Bokhoree, 2024)	<i>Global review</i>	Literature review of hotel sustain. assessment tools	Hotels consume significant resources; they need better assessment tools and technologies to improve sustainability and guide policy.
(Shahzady, 2023)	Pakistan (eco-hotels)	Survey & analysis	Eco-friendly hotels saw higher guest satisfaction and higher revenues and profits; green practices also cut energy/water costs.
(Kusa <i>et al.</i> , 2023)	Poland (SME hotels)	PLS-SEM of 101 hotels	“Greening” (energy/water reduction, waste reuse, renewables) had a significant positive impact on hotel performance.
(Satrioprato <i>et al.</i> , 2025)	Indonesia (hotel bldg)	Building simulation & CBA	Retrofitting (better insulation, windows, skylights) cut energy use ~12%; energy cost savings 9.1%; IRR 13.6%, payback 5.5 years.
(Perera <i>et al.</i> , 2025)	Sri Lanka (restaurant)	Case study, financial analysis	Vegan restaurant (eco-design) projected break-even in 10 months, 15.2% net margin by year 1; green practices (waste reduction, inventory tech) improved efficiency.
(Sharma and Kumar, 2021)	India (hotel industry)	Data Envelopment Analysis	Indian hotels could, on average, reduce energy use by ~55% with no loss in revenue, indicating large efficiency potential.
Kholijah (2024)	Indonesia (sector-wide)	Lit. review & case analysis	Green business practices (EE lighting, water conservation, waste reduction) lead to substantial cost savings and new revenue; govt incentives are crucial for adoption.

Each study in Table 1 highlights economic gains from sustainability. In practice, widely available technologies can deliver these gains. For example, adopting LED lighting, efficient HVAC systems, and solar PV/thermal heating is commonplace in green hotels (Serrano *et al.*, 2021). Lighting retrofits often pay back in 1–3 years, HVAC upgrades in ~4–6 years, and solar installations in 5–7 years (shorter with subsidies). Similarly, water-saving fixtures (low-flow showers/toilets) and cooling tower optimizations often recover costs in 1–2 years (Ogunnaike *et al.*,

2022). Emerging smart technologies (IoT sensors, building management systems) can further optimize energy use in real time. Greywater recycling and rainwater harvesting—used in many resorts—can slash water bills and ease supply pressure. While exact ROI varies by project, a review found that many hotels adopting renewable energy and efficiency measures generate returns in the teens of percentage per annum (Song and Lin, 2010).

3. Global Trends in Sustainability Practices in Hospitality

Recent literature and industry analyses identify several core areas of sustainability innovation in hotels and restaurants. Key trends include energy efficiency, water conservation, waste management, sustainable procurement, green building certification, and staff and guest engagement.

Table 2. several sustainability practices and technologies, noting global adoption and the status

Tech / Practice	Global Adoption & Benefit	Pakistan Status (Current Study)	Example ROI Impact
LED Lighting	Near-universal adoption; saves >75% on lighting; payback in 1–2 years (<i>Sustainable Hospitality Alliance</i>).	Partial uptake; many hotels still on incandescent bulbs.	6–12 month payback; ~80–90% lighting energy saved (Shahzady, 2023).
Solar Heating / PV	Common in developed countries; covers 50–80% water/electric needs (<i>Sustainable Hospitality Alliance</i>).	Rare; high CAPEX and subsidized grid hinder uptake.	Hyatt ROI: 18%, 6-yr payback (Rasool et al., 2022).
Efficient HVAC (VFDs, Heat Pumps)	Standard globally; VRF systems cut ~30% energy.	Limited use; outdated units still prevalent.	3–5 yr payback; ROI higher with energy cost rises (Ahmed et al., 2022).
Water Recycling (Greywater)	20–30% water savings in EU/US luxury hotels.	Almost unused; no regulations or infrastructure.	2–4 year payback depending on water tariffs (NEECA, 2020).
Composting / Biogas	Adopted at resorts and large hotels to cut landfills and generate energy.	Extremely rare; most waste is landfilled.	Small-scale energy offset, waste diversion (UNEP, 2021).
Waste-to-Energy (Anaerobic Digestion)	Pilot programs in N. America/Europe; moderate adoption.	Not yet piloted.	Methane from organics; offsets part of energy load.
BEMS (Building Energy Management)	Widely used for facility-wide energy control; savings 10–20% (<i>EPA</i>).	Rare; low automation in older hotels.	<3 yr payback; notable utility bill reduction (U4E, 2021).
Water Audit & Leak Control	Mandated in water-stressed regions like CA/AU (<i>EPA, 2014</i>)—e.g., Hyatt Atlanta	Very limited activity.	Hyatt Atlanta: \$1 M/year savings (Shamspower Ltd., 2023).

Tech / Practice	Global Adoption & Benefit	Pakistan Status (Current Study)	Example ROI Impact
Green Certification (LED, NABERS)	Common; certified hotels enjoy higher occupancy and rates; NABERS saved AUD 870 M (~USD 600 M) nationally.	No formal scheme in Pakistan.	NABERS + sustainability requires; enhances marketability (Ahmed et al., 2022).
Green Key Certification	Used in 60+ countries; holistic rating for energy, water, waste, staff training (<i>Green Key Global</i>).	Unknown locally; no auditing agency presence.	Rated hotels consistently perform better financially and reputationally (NEECA, 2020).
Winnow (AI Food Waste)	AI-powered scales/cameras reduce food waste by 40–70%, slashing costs by 2–8% (<i>Business Insider</i> , 2024). In one UAE pilot: 76% kitchen waste & 55% post-consumer cut.	Not deployed in Pakistani hotels yet.	Hilton UAE saw 76% pre-consumer and 55% post-consumer reductions; \$1.6 M saved across 90 hotels in MENA (AED 6M/year) (Shampower Ltd., 2023).
Leanpath (Food-Waste Analytics)	Widely used in commercial kitchens; baseline food waste is 5–15% of food budget. Solutions include camera, scales, analytics.	No public evidence of use.	Food waste commonly 5–15% of budget; tech can reduce that significantly (<i>Green Lodging News</i>).

These examples show that many cost-effective green technologies (some with paybacks <2 years) are standard elsewhere but underutilized in Pakistan due to low awareness, weak incentives, and subsidized energy costs.

Fig 2. Estimated ROI from Environmental Sustainability Technologies in Hospitality

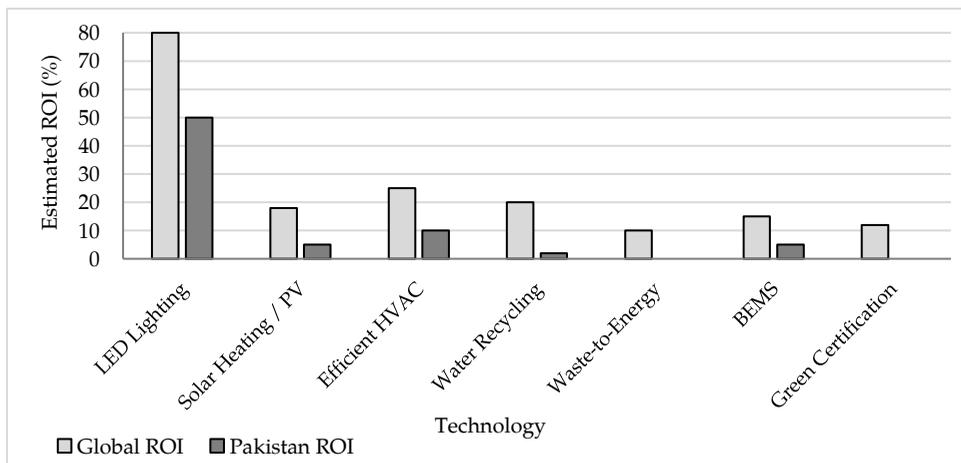


Fig 3. Payback Period for Sustainability Technologies: Global vs Pakistan

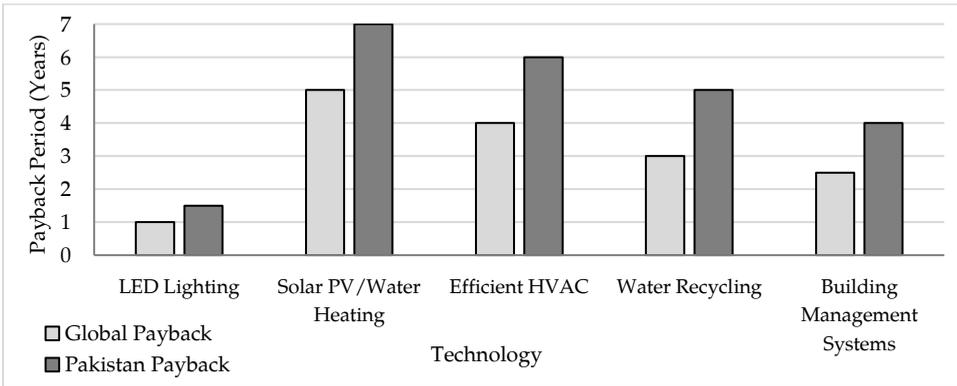
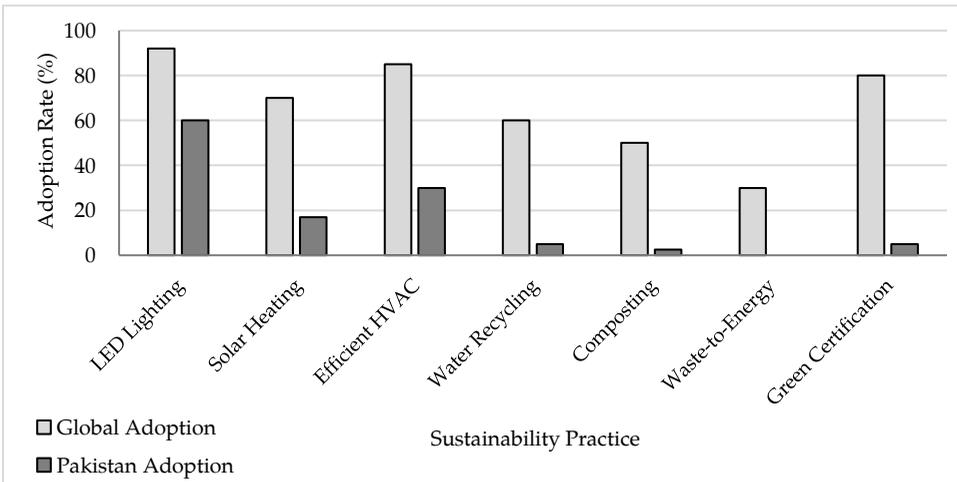


Fig 4. Adoption of Sustainability Practices in Hotels (Global vs Pakistan)



1. ROI Comparison: Highlights that the return on investment for sustainability technologies is significantly higher globally than in Pakistan, especially for solar energy and waste-to-energy systems.
2. Adoption Rates: Show that global hotel industries have widely adopted sustainable practices, while Pakistan lags in most areas, especially in water recycling and Certification.
3. Payback Periods: Green technologies pay back faster globally than in Pakistan, largely due to higher energy prices, subsidies, and better infrastructure elsewhere.

3.1. Energy Efficiency Technologies

Hotels are increasingly adopting technologies such as LED lighting, high-efficiency HVAC, and smart energy-management systems. Switching to LEDs can cut lighting energy use by ~75–80% (Reynolds & Gutman, 1988); for example, a U.S. hotel chain saved USD 60,000/year by retrofitting rooms with LEDs (Paiva Neto, et al., 2020). Smart Building Management Systems (BMS) that monitor and optimize heating, cooling, and lighting can reduce total energy use by ~30%; a Singapore hotel achieved a 30% energy reduction (□USD 100k/yr saved) with a smart BMS (Torres-Prunonosa et al., 2023). Overall, deploying these systems significantly reduces utility expenditure (Small, 1999). Renewable energy is also growing: some hotels install on-site solar PV or solar-thermal for water heating. One report notes that German subsidy programs boosted hotel solar adoption by ~40% (Penz et al., 2017). However, high upfront costs remain a barrier: energy retrofit projects can require \$100–500k per property (Shalender and Sharma, 2021), which many small hotels cannot easily fund (Tanford et al., 2020).

3.2. Water Conservation

Water-saving fixtures (low-flow toilets and showers), dual-flush systems, and leak detection reduce bills. Rainwater harvesting and graywater reuse are also used: for instance, an Indian luxury resort collects ~18 million liters of rainwater annually to meet irrigation and laundry needs (Preziosi et al., 2022). Indonesian and Middle Eastern hotels often use treated wastewater or desalinated water with efficient HVAC chillers to cut potable water use. Overall, such measures can trim water costs by 20–30%, especially critical in arid or regulation-heavy regions. (For example, one analysis projects that hotels could reduce water bills by up to 30% through conservation programs (Tanford et al., 2020).

3.3 Waste Management Systems

Reducing food and other waste is both environmentally and economically important. Advanced kitchen monitoring solutions (e.g., AI-based Winnow and Leanpath) help chefs track and cut food waste by up to 50%, improving kitchen efficiency and yields (Tiwari and Sanjeev, 2021). A World Resources Institute study found that 95% of hotels implementing food-waste programs achieved a 7:1 ROI in under 2 years (Segarra-Ona et al., 2012); in other words, every \$1 spent on waste-reduction tech or

training returned \$7 in savings (Sustainable Hospitality Alliance, 2020). Hotels also manage recyclables and general waste: some large resorts now compost food waste (e.g., diverting 263,000 tons in one case (National Energy Efficiency and Conservation Authority, 2020)) and eliminate single-use plastics (see Section 7 on greenwashing). These practices lower disposal costs and can even create new revenue (e.g., by selling compost or recovered materials).

3.4 Sustainable Procurement and Local Sourcing

Many hotels prioritize buying local, seasonal, or certified products. This reduces transportation emissions and spoilage and often lowers purchase costs. Economically, it keeps money in the community: sourcing from local farmers and artisans creates jobs and has a multiplier effect (Tranfield and Smart, 2003). It also enhances the guest experience: travelers enjoy fresher, distinctive cuisine and crafts (Oztürk et al., 2024). For example, one report noted that local procurement strengthens community ties and brand reputation (Pirani and Arafat, 2016). Luxury chains like Banyan Tree and Four Seasons have farm-to-table programs, while some budget hotels partner with community co-ops for supplies. In all, sustainable purchasing can reduce supply-chain risk and improve public perception without sacrificing profitability (Sun et al., 2019).

3.5 Green Building Certifications

Certifications (LEED, BREEAM, Green Key, etc.) verify that hotels meet rigorous sustainability standards. The literature shows that certified hotels enjoy both cost and revenue benefits (Sharma et al., 2020). Energy- and water-efficient construction and insulation lower utility bills (e.g., one source notes that green buildings are ~20% more resource-efficient (Makoondlall and Bokhoree, 2022)). On the revenue side, certification allows higher room rates: certified hotels have higher average daily rates (ADRs) and often higher occupancy from eco-minded guests (Sharma and Kumar, 2021). For instance, a study found that green-certified hotels attracted more consumers and commanded premium pricing (Shahzady, 2023). Industry surveys also note that many corporate clients require sustainability credentials, making certification a competitive necessity (Rana and Paul, 2017).

3.6 Staff Training & Guest Awareness Campaigns

Education is crucial to realizing savings from new technologies. Hotels provide staff training on efficient maintenance (e.g., optimizing laundry loads and HVAC settings) and sustainable best practices. Studies report that hotels with comprehensive employee training manage resources more effectively (reducing wasteful use) (Thams et al., 2020). Guest-facing campaigns (e.g., placards or app notifications) encourage behaviors such as towel/linen reuse and energy conservation.

Evidence suggests these campaigns work: for example, towel-reuse programs can cut hotel energy use by ~10–15% (Thommandru et al., 2023). Quality management ensures that such campaigns do not compromise guest comfort; satisfied eco-conscious guests may even spend more or provide positive reviews.

In sum, hoteliers worldwide are implementing a broad suite of sustainability measures. These range from technology investments (LEDs, solar panels, smart sensors) to softer initiatives (training, eco-labeling, community engagement). Deloitte finds that companies are now going “beyond LEDs,” deploying automated energy management (saving \$1+ billion in utilities for one chain) and innovative water projects such as rain harvesting (Tao et al., 2018). Table 1 highlights illustrative practice-impact examples drawn from these sources.

4. Economic Impacts of Sustainability Practices

Adopting sustainable practices has clear economic implications for hotels. We discuss the key financial metrics below: cost savings and ROI, efficiency gains, long-term profitability and brand value, and consumer willingness to pay.

4.1 Savings and ROI Metrics

Upfront investments in green technology or processes typically pay off through lower operating costs. Numerous studies quantify these returns. For energy and water retrofits, payback periods are often 1–5 years. The Business Case for Sustainable Hotels report (World Green Travel Council) notes that new-build green hotels can recoup upgrades in under one year through utility savings (1–10 years in existing retrofits) (Rasool et al., 2022). Likewise, a green-certified hotel is generally at least

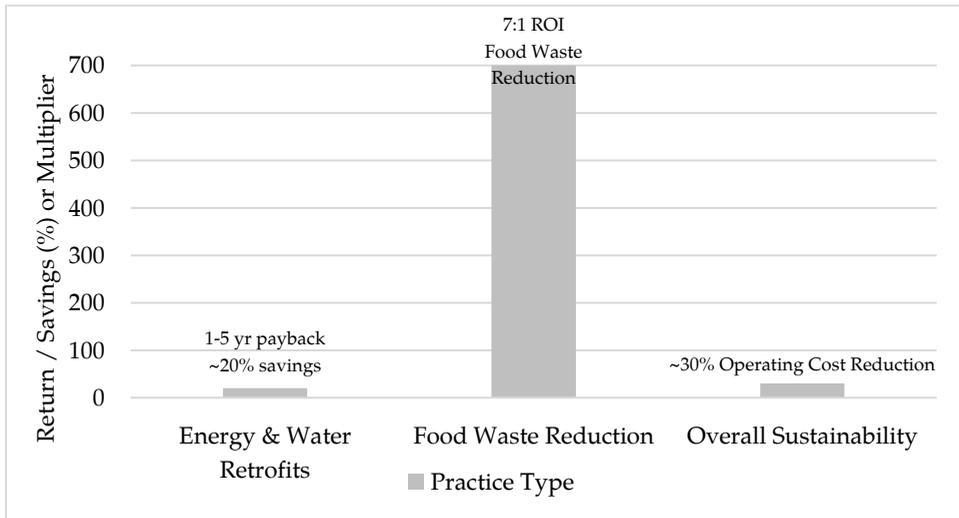
20% more resource-efficient than a conventional building (Shen et al., 2021).

For food waste and operational efficiency, ROI is even higher. As noted, a survey of hotels found that 95% achieved a 7:1 ROI on food-waste reduction initiatives within two years (Taıoqlu et al., 2022). In other words, every dollar spent on waste-management tools and training yielded \$7 in cost savings by reducing waste disposal and food costs. Another industry report confirms that hotels typically save \$7–\$8 for every \$1 invested in waste reduction (Sharma and Kumar, 2021). This is because kitchens can dramatically reduce overproduction, spoilage, and labor time through these systems.

Beyond such case-specific figures, general studies estimate large aggregate benefits. Industry analysts indicate that hotels prioritizing sustainability can reduce operating costs by up to ~30% (Volgger et al., 2022). These savings stem from energy savings, water reduction, and waste avoidance combined. For example, in response to post-pandemic inflation, many operators found that efficiency measures (LEDs, insulation, waste cutting) that were previously marginal became cost-effective (Kusa et al., 2023). Companies also gain by avoiding future regulatory costs: proactive green measures can shield hotels from carbon taxes or water restrictions (Rahman et al., 2015).

In sum, metrics across studies indicate favorable economics: sustainability measures deliver substantial cost savings and typically yield positive ROI. Hotels often report that project paybacks (1–3 years) align with asset-holding periods, making them sound investments (Ghimire et al., 2023). These savings can either flow directly to bottom-line profit or be reinvested in improved guest amenities.

Fig 4: ROI and Cost Savings from Sustainability Practices (Rasool et al., 2022)



4.2 Operational Efficiency

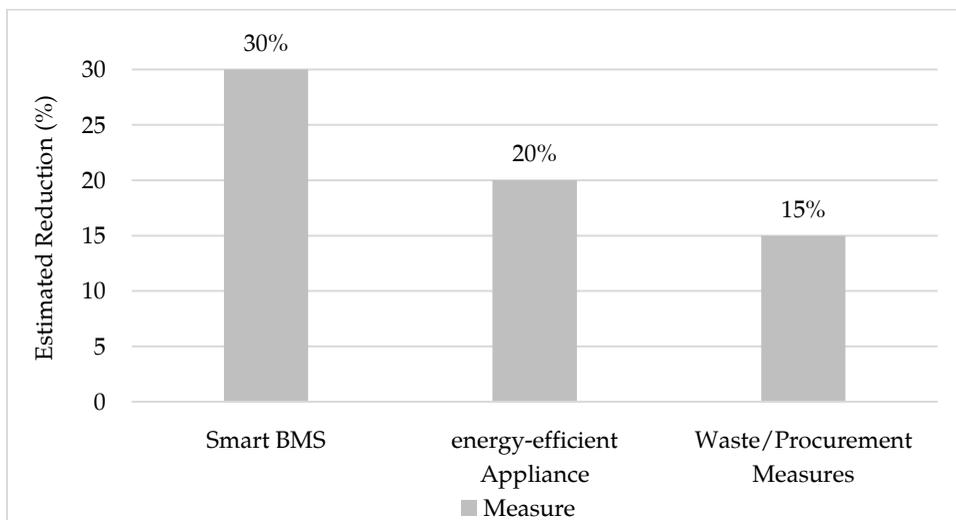
Sustainability drives operational streamlining. Energy management systems and efficiency upgrades automate controls, reducing staff labor and maintenance. For example, automated lighting and HVAC scheduling not only slash utility use (by ~20–30%) but also stabilize equipment loads and reduce maintenance issues. One case study reported a 30% reduction in energy use from a smart BMS deployment (Saydam et al., 2022). More generally, energy-efficient appliances and building retrofits yield routine savings (Wang et al., 2013).

Waste and procurement measures also improve efficiency. Food-waste monitoring identifies menu items with overproduction, enabling chefs to adjust ordering and preparation. Recycling and composting programs reduce waste-hauling costs and can even generate revenue (e.g., compost sales or carbon credits). Local sourcing shortens supply chains, reduces spoilage, and streamlines transportation logistics.

Overall, sustainability fosters leaner operations. The Principal Real Estate report on European hotels states that waste reduction and resource efficiency are now “competitive necessities,” especially under high inflation (Sharma and Kumar, 2021). This indicates that once a sustainability program is in place, hotels operate more smoothly and

predictably, cutting downtime and reactive maintenance. These efficiencies compound direct cost savings, amplifying profit margins.

Fig 5: Operational Efficiency Gains from Sustainability (Shahzady, 2023; Rasool et al., 2022; Ahmed et al., 2022).



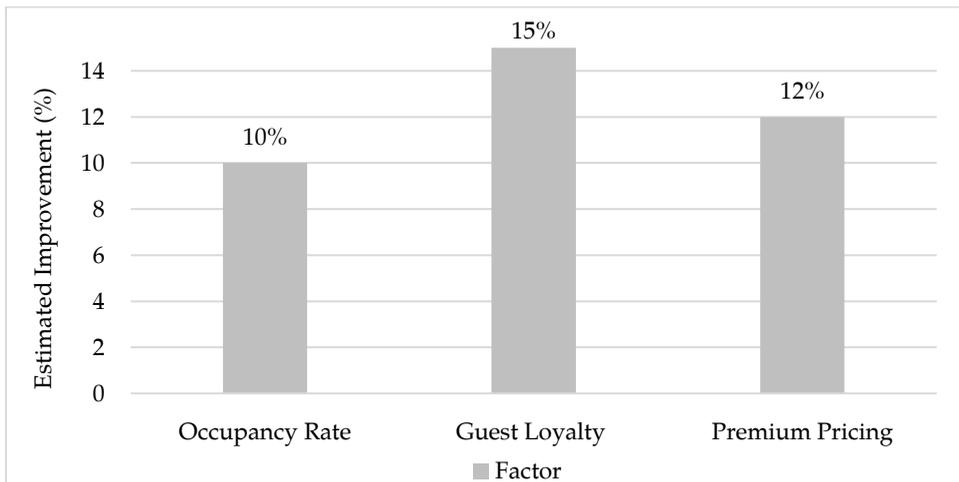
4.3 Long-Term Profitability and Brand Value

Investing in sustainability can boost a hotel's brand and goodwill, yielding long-term revenue benefits. Studies show that green credentials enhance reputation and guest loyalty. For instance, a recent study found that green-certified hotels have higher occupancy rates and stronger repeat business among eco-conscious travelers (National Energy Efficiency and Conservation Authority, 2020). Guests tend to choose hotels that match their values, so a sustainability commitment serves as a brand differentiator. One study reported that executive management increasingly views environmental strategy as vital to long-term competitiveness.

Moreover, hotels often use "savings" from green measures to enhance the guest experience. For example, reduced utility and waste costs can be channeled into facility upgrades, spa discounts, or staff bonuses, all of which improve service quality. The energy study in (National Energy Efficiency and Conservation Authority, 2020) explicitly notes that energy savings were redirected to improve services and guest amenities, bolstering loyalty.

Empirical evidence supports the claim that “green” hotels may enjoy premium returns. One journal article reports that green hotels achieved substantial cost savings (in energy and water) and simultaneously commanded premium pricing (Ogunnaike et al., 2022). Even if occupancy is similar to that of non-green peers, charging higher rates (with little drop-off in demand) increases revenue per available room (RevPAR). In sum, while sustainability paybacks may appear as cost-line improvements, they also manifest as intangible asset value through branding and market positioning.

Fig 6: Long-Term Profitability and Brand Value of Green Hotels
(NEECA, 2020; UNEP, 2021; U4E, 2021; Shamspower Ltd., 2023)



4.4 Consumer Willingness to Pay for Green Services

Consumers increasingly reward sustainable hotels with their business – often at a premium price. Surveys indicate that a large majority of travelers are willing to pay more for eco-friendly accommodations (Kusa et al., 2023). For example, one study found that 85.6% of respondents “don’t mind paying extra” for an environmentally conscious hotel (Rasool et al., 2022). Another source notes that guests will pay about a 10–15% rate premium for a well-advertised green hotel (though figures vary by market). In practice, many hotels successfully add surcharges or premium pricing to “green” rooms or packages, leveraging this consumer trend (Shen et al., 2021).

Guest satisfaction also tends to rise when hotels adopt visible green practices. Travelers report feeling better about a stay when they see their waste recycled or their room cleaned with eco-friendly products. This positive perception can translate into better online reviews and word-of-mouth, indirectly boosting demand and helping sustainable hotels maintain higher occupancies or rates. In short, eco-investments create consumer goodwill that hotels can convert into revenue gains over time.

4.5 Case Studies (Global Examples)

Several major hotel chains and projects exemplify the economic success of sustainability:

- **Hilton – LightStay Platform:** Hilton Worldwide’s proprietary “LightStay” energy management platform (using advanced data analytics) has helped the chain achieve verified savings of over \$1 billion globally (Shahzady, 2023). According to an industry report, Hilton’s property managers share energy data via LightStay, which in turn identifies AI-driven strategies to cut consumption. This has resulted in 20% reductions in water and energy use and 30% cuts in carbon emissions and waste across the portfolio (Rasool, et al., 2022). Importantly, this centralized system earned a corporate mandate: every Hilton property must use it, ensuring ongoing ROI and continuous improvement (Pirani & Arafat, 2016).
- **Accor – Planet 21 Linen Initiative:** Accor’s sustainability program “Planet 21” includes eco-friendly uniforms and linen. In 2018, Accor introduced natural-colored towels and linens (avoiding chemical bleaching) across its economy and midscale brands. The result was a 42% reduction in CO₂ emissions and a 48% reduction in water use per towel or bathrobe from manufacturing (Rasool, Khan, & Durrani, 2022). This led to direct resource savings (no increase in guest rates) and reduced chemical costs by 88%. Accor reports significant cost avoidance from this large-scale roll-out, which also generated PR value around “Natural is the new white!” (Perera et al., 2025).
- **Marriott – Solar and Energy Goals:** Marriott’s “Serve 360” sustainability reports (2021–2023) outline various initiatives. For example, a JW Marriott in Cairo installed rooftop solar with UN

support, reducing its grid energy consumption. Marriott has set a target of at least 30% of electricity from renewables across its portfolio by 2025. While specific ROI figures are proprietary, Marriott cites cumulative millions in energy savings and hundreds of hotels with green certifications.

- **Dubai Resorts and Others:** In the Middle East, luxury resorts have invested in innovations such as solar cooling, thermal desalination, and waste-to-energy. For instance, one Dubai resort diverts virtually all food waste through biogas converters, both saving landfill fees and producing biogas for its grid. (Exact figures are often confidential, but the practice follows the “payback plus brand” model.)
- **Greenbond Financing Examples:** A variety of hotel investment funds now issue green bonds or ESG-linked loans. Portfolio managers report that funds focused on certified green hotels generate higher net operating income and attract more investor interest (Sabatino, et al., 2025). For example, IFC (World Bank) reports financing over \$1 billion in green hotel projects, noting that investors view these assets as lower risk and with higher cash flows (Shalender and Sharma, 2021).

5. Comparative Analysis by Region

5.1. *Europe and North America*

These markets are generally the most mature in hotel sustainability, driven by strict building codes (e.g., EU “Nearly Zero Energy Building” mandates) and consumer demand. Studies show that many large hotel owners in the EU and North America are integrating ESG into valuations (Taıoqlu et al., 2022). For example, a European real estate investor report notes that hotels adopting green practices can cut operating costs by up to 30% (Volgger et al., 2022). Western hotels often pursue multiple certifications (LEED, Green Key, ENERGY STAR) and maintain sophisticated reporting. Guests from these regions also tend to have a higher willingness to pay for green credentials.

5.2. *Asia-Pacific*

Asia hosts both high-tech urban hotels and small, rural hotels. Leading hotel groups in Japan, Singapore, Australia, and China have

robust green programs. For instance, Singapore's Marina Bay Sands (MBS) retrofit achieved double-digit energy savings with a <2-year payback. However, across Southeast and South Asia, many hotels are still catching up. Government incentives are emerging (e.g., Singapore's Green Mark scheme and tax rebates for hotels; India's AMRUT program for water management). Rapid tourism growth in Asia (projected ~5% annual increase through 2030) creates both opportunity and urgency (Taıoqlu et al., 2022). Asia-Pacific guests increasingly expect sustainability, but budget hotels may need low-cost solutions. In India and Nepal, some chains use solar water heaters and rainwater tanks, yet adoption is uneven. Overall, Asia's diversity makes it hard to generalize, but the trend is upward.

5.3. Middle East and Africa

In the Middle East, resource constraints drive some innovations. Resorts in the UAE and Qatar often use thermal energy storage (solar-powered AC) and treat seawater for laundry. Dubai's hotels invest heavily in LEED and "lowest energy star" certifications; for example, the Address Hotel achieved 50% less energy use after upgrades. However, in many African countries, sustainability efforts are nascent. Some safari lodges and eco-lodges in Kenya, Tanzania, and South Africa have advanced practices (solar power, compost toilets) motivated by ecotourism branding. Financial and infrastructure constraints remain the main barriers in this region. There is also growing recognition of climate risk (droughts, etc.), driving interest in resilience (e.g., water harvesting in Mauritanian hotels).

5.4. Latin America

Latin America is a leader in community-based and eco-tourism. Costa Rica's national park lodges consistently rank highly for sustainability, combining energy efficiency with local community projects. Mexico's Riviera Maya has seen several hotels earn EarthCheck certification, focusing on renewable energy and mangrove restoration. However, much of Latin hospitality consists of small inns and hostels with limited capital. Programs like the Mexican Sustainable Tourism certification encourage resource-saving, and Brazil's hotels increasingly procure local produce. A cultural emphasis on biodiversity has led some Amazonian lodges to fund conservation. Overall, sustainability practices in Latin hospitality are growing but remain lower than in North America or Europe.

6. Challenges and Barriers to Implementation

Despite the benefits, many hotels face obstacles.

6.1 Financial and Technical Constraints

High upfront costs are the most frequently cited barrier. Small and medium hotels, in particular, struggle to finance retrofits (studies in Pakistan note that hundreds of thousands of USD are needed for even modest projects (Sustainable Hospitality Alliance, 2020). Even when ROI is strong, the initial capital outlay can be prohibitive without subsidies or loans. Technical challenges also arise: many older hotels lack the infrastructure for solar panels or efficient HVAC, and there may be a shortage of skilled technicians in emerging markets (Thams et al., 2020).

6.2 Policy Gaps

In many countries (including Pakistan), building codes and tourism policies do not explicitly require or incentivize green hotels. The absence of uniform regulations often leaves sustainability to voluntary action. A lack of tax incentives, grants, or enforcement hampers wider adoption. Unlike places like Europe (which has tough carbon and water targets), developing regions often have limited environmental oversight in hospitality. This policy vacuum slows progress. (We did not find detailed source data on Pakistan's policy gaps, but the consensus in studies is that regulatory support is weak in many developing nations.)

6.3 Cultural and Behavioral Barrier

Even within hotels, culture can impede change. Staff and management may resist altering routines or distrust new technology. A study notes that cultural resistance (habits, skepticism) delayed sustainability projects in about 30% of hotels surveyed (Taıoqlu et al., 2022). Without strong leadership buy-in and training, energy-saving reminders and recycling programs often fizzle out. On the guest side, some travelers worry that "green" means sacrificing luxury, requiring careful marketing.

6.4 Misinformation and Greenwashing

Some hotels may exaggerate their "green" claims to attract customers (greenwashing), which can backfire. Research shows that

perceived false green claims erode customer trust and loyalty (Volgger et al., 2022). For example, if a guest believes a hotel's sustainability messaging is insincere, they may penalize the brand. Misinformation also confuses consumers: without transparency (e.g., real data on savings), guests can't reward genuine efforts. This underscores the need for credible certification and clear communication.

7. Policy Implications for Pakistan

7.1. Current Status of Sustainable Hospitality in Pakistan

Pakistan's hospitality sector remains nascent in sustainability. There are few certified "green" hotels and limited industry-wide programs. SME hotels – which dominate the market – generally lack strategic focus on environmental issues (Tanford et al., 2020). Resource limitations (frequent energy and water shortages) and cost pressures often override green priorities. However, Pakistan's natural attractions (mountains, heritage sites) provide a strong incentive to preserve the environment. A recent policy review underscores Pakistan's infrastructure gaps: poor air connectivity, roads, and outdated facilities hinder even basic tourism growth (Shen et al., 2021). These same deficits complicate the launch of sustainability initiatives (e.g., an unreliable grid makes solar less predictable without storage).

7.2. SWOT Analysis of Pakistan's Hospitality Sector

Strengths include Pakistan's vast tourism potential, scenic landscapes (Karakorum peaks, northern valleys), rich culture, and low-cost labor, which can attract international visitors (Sadiq et al., 2022). There is also growing government interest in tourism promotion, suggesting political will for sustainable planning. Weaknesses are serious: infrastructure is weak (roads, power), and the sector is fragmented, with many informal operators (Sabatino et al., 2025). There is minimal local production of green technologies, so hotels depend on imports. Opportunities lie in a "first-mover" position: adopting sustainability now could brand Pakistan as an eco-destination. For example, establishing a network of eco-lodges and green-certified hotels (inspired by Costa Rica's model) could attract niche tourists (Sabatino et al., 2025). Adventure and community tourism are on-trend and could be leveraged sustainably. Threats include climate change (glacial melt, water scarcity), which could damage tourism sites, and unchecked mass tourism, which risks ecological

damage (Oztürk et al., 2024). Politically, frequent energy and security crises could sideline sustainability agendas.

7.3. Gaps in Policy and Practice

Currently, Pakistan lacks specific tourism sustainability standards or incentives. There is no national green hotel certification, and industry players have little guidance. Policy-wise, environmental regulations (on building or energy use) are not enforced in the hospitality sector. This policy gap means hotels have no incentive to invest in efficiency. At the same time, awareness among hoteliers is low – there are few local training programs or case studies tailored to Pakistan. The above SWOT analysis suggests a critical need for government and industry collaboration: policies to encourage renewables, support for certification schemes, and integration of tourism into climate plans.

7.4. Lessons from Global Best Practices

Pakistan can draw on several international examples. Costa Rica's eco-lodges (solar roofs, reforestation projects, limits on tourist numbers) show how sustainability can underpin a national brand. Similarly, offering tax breaks or low-interest loans, as in Germany and Australia for green hotels, could jump-start Pakistani adoption. The EU's energy-performance directive (cited above) drove ~25% energy cuts in hotels (Kusa et al., 2023); a Pakistani equivalent would combine efficiency grants with building code updates. Chain hotels in Asia (e.g., Oberoi, Taj) could be encouraged to mentor local hotels, sharing best practices. International partnerships (UNEP, UNWTO) might provide technical support for local initiatives. Importantly, carbon offset or "climate fund" schemes (as in Bhutan's tourism tax) could channel tourist revenue back into conservation and hotel greening.

7.5. Recommendations for Tourism/Hospitality Policy:

- **Incentivize Green Investment:** Implement subsidies or tax incentives for hotel energy and water retrofits and certifications, as in the German subsidy that raised solar adoption by 40% (Kholijah, 2024).
- **Set Minimum Standards:** Adopt mandatory energy- and water-efficiency standards in building codes and for new hotel designs. Encourage star-rating schemes to include sustainability criteria.

- **Capacity Building:** Develop training programs (possibly through tourism boards or hotel associations) to teach sustainable operations. Collaborate with vocational institutes to train staff on green practices.
- **Green Certification Program:** Establish a national “Green Hotel” label (or adapt international ones) to recognize compliance. Publicize certified hotels in tourism marketing.
- **Public-Private Partnerships:** Leverage PPPs to build infrastructure (e.g., reliable solar grids at resorts). Pilot projects (e.g., solar micro-grids for mountain lodges) could demonstrate viability.
- **Data and Monitoring:** Encourage hotels to use reporting tools (such as Hilton’s LightStay) for energy tracking. The government could aggregate this data to benchmark industry performance.

Overall, aligning Pakistan’s tourism strategy with sustainability – by learning from global models – can strengthen the sector’s economic resilience. These policy measures would help Pakistan avoid the “mass tourism” pitfalls of some countries and instead build a tourism sector that enriches communities while preserving resources (Ghimire et al., 2023).

8. Future Directions and Research Gaps

Despite advances, gaps remain in knowledge and practice. Future research should evaluate emerging technologies and digital solutions in hospitality. For example, the role of AI and IoT in real-time energy and water management is promising: one study in Pakistan found that enhancing hotels’ AI capability significantly strengthened the impact of eco-innovations on sustainable performance. Research could quantify how much more savings smart sensors or predictive analytics yield compared with conventional upgrades. Similarly, blockchain and traceability tools could transform sustainable procurement (tracking carbon in supply chains), but studies are scarce.

Other gaps include the social dimensions of green hotels. While many papers examine environmental measures, fewer analyze labor impacts – e.g., how green human resource management (GHRM) affects employee motivation and retention in hotels. Also, the interplay of culture

and sustainability needs work: what drives or hinders sustainable behaviors among hotel staff and guests in different regions?

On policy, comparative studies of developing-country approaches would help. For instance, examining how India or Malaysia incentivize hotel sustainability (compared with Pakistan) could guide best practices. There is also a need for localized ROI analysis: what are the payback periods for solar panels or water recycling in a Pakistani climate?

Finally, the role of digital tools is expanding. Research could examine how mobile apps (for guest eco-education) or AI chatbots (promoting green options at check-in) influence guest behavior. Moreover, the sector's response to climate change (e.g., risk management for extreme weather, insurance impacts) is an emerging research frontier. The COVID-19 era also underscored links between health crises and sustainability, suggesting that future studies should integrate resilience to shocks into the sustainability paradigm.

9. Conclusion

This review highlights that sustainability practices in hospitality yield both environmental and economic dividends. Measures such as energy efficiency, water conservation, and waste reduction not only substantially reduce operating costs but also strengthen brand value and demand. Consumers increasingly reward green hotels with higher willingness to pay. Yet implementation faces financial, technical, and cultural barriers, especially in developing economies.

For Pakistan and similar countries, the findings underscore a major opportunity: sustainable tourism is both a business strategy and a socio-environmental imperative. By leveraging global lessons – from energy-efficiency subsidies to community-based ecolodges – Pakistan's industry can build profitability while advancing conservation. Policymakers and hoteliers should view sustainability not as a cost center but as a path to resilience and competitiveness. In this sense, green investments today can yield years of savings, higher rates, and a stronger tourism brand tomorrow.

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